

# TOP AGENT

MAGAZINE



**MEREDITH  
SCHLOSSER**



When Meredith Schlosser moved from New York to Los Angeles to join the real estate business, she knew a grand total of two people in the entire city. But having grown up with a grandfather who built a successful development enterprise from the ground up, Meredith's instincts toward the industry were sharpened early on. Within five years of working in L.A., she built a flourishing career as part of the John Aaroe Group, among the most successful offices in the city.

Serving communities across the Los Angeles region—from South Bay cities, across Santa Monica and Beverly Hills, to the Valley and

beyond—Meredith goes where her clients lead, advocating for sellers and buyers alike. Having closed \$150 million in sales, Meredith's success can be attributed to a threefold approach that favors organization, follow-up, and transparency. Not only is Meredith meticulous and detail-oriented, she is also persistent and efficient in her daily task management. Clear communication is another characteristic Meredith prizes, keeping clients educated, informed, and one-step-ahead throughout the buying or selling process. "Having grown up in New York, honesty comes second-nature," Meredith recounts. "I'm pro-active and I make sure my clients know what to expect from the



process. I always come to them with solutions, never problems.”

As for keeping in touch with clients past and potential, Meredith favors a personal touch. Staying connected by phone or in-person is her ideal method, whether that means catching up over coffee or touching base by giving a client-turned-friend a well-meaning call. Her personalized approach informs her marketing efforts, as well. A consummate twenty-first century agent, Meredith makes use of various online listing sites, as well as drone photography, and custom brochures. What’s more, Meredith is no stranger to knocking on doors and getting to know

neighborhoods firsthand, passing along the added insight and exposure to her clients. With her office’s massive imprint, she also makes use of translation and international publicity for the properties she’s responsible for, ensuring that every home puts its best foot forward.

While her professional philosophy is rooted in execution, Meredith also counts the agent-client connection as a main motivator of her work, never forgetting the people behind every transaction. “I love working alongside my clients, being able to do something meaningful for them, that will not only make them money, but can change their life, too,” Meredith reflects. “Whether I’m





able to help a client buy their first home, fight to make a winning offer, or go above and beyond to get the highest price possible—working with people is so rewarding. A home is a client’s biggest asset, and there’s no bigger thrill than playing a part in that hope and excitement.”

The same spirit inclined toward service guides Meredith’s civic engagements, as well. She is a regular contributor to animal rescue efforts, the Susan G. Komen breast cancer foundation, and the Michael J. Fox Foundation to support Parkinson’s research. In her coveted free hours, Meredith devotes her time to her eighteen-month-old

son, the occasional round of tennis, exploring the city’s vibrant food scene, and pouring energy into exercise.

Looking ahead to the future, Meredith has plans to continue to grow her business, with hopes to build a tightknit team of likeminded professionals, expand her footprint, and maintain the high standard of service her clients have become loyal to. Echoing her grandfather’s vision and persistence—and having already earned five years of hard-won experience and insight—the promising years ahead are sure to be busy and bright for Meredith Schlosser.



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